

Smart Investor Booklet

Key messages from the IOSCO World Investor Week 2023





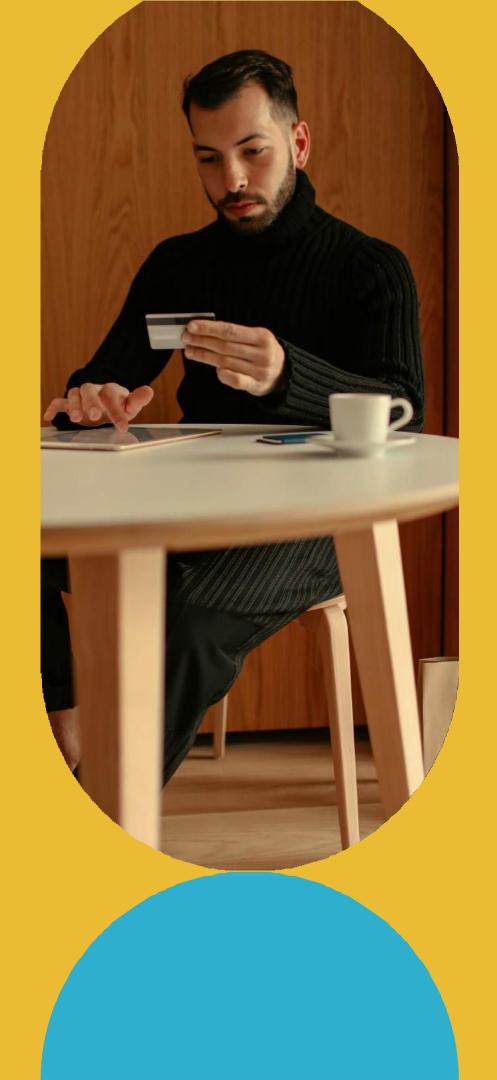


recognizes the benefit of long-term, regular and diversified investment.





plans for and invests according to his/her future needs and goals.



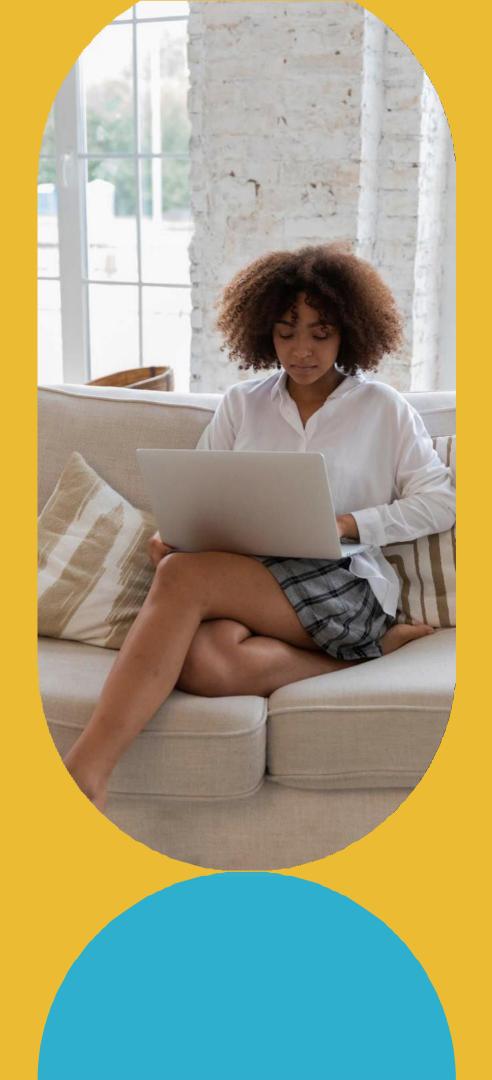


understands
what he/she is
putting the money
into ("Look before
you leap").





recognizes the power of compound interest





understands that digital tools can make investing quick and easy and help them make more informed investment decisions as they create alongterm, risk appropriate investment plan.





assesses the impact of fees when choosing an investment.



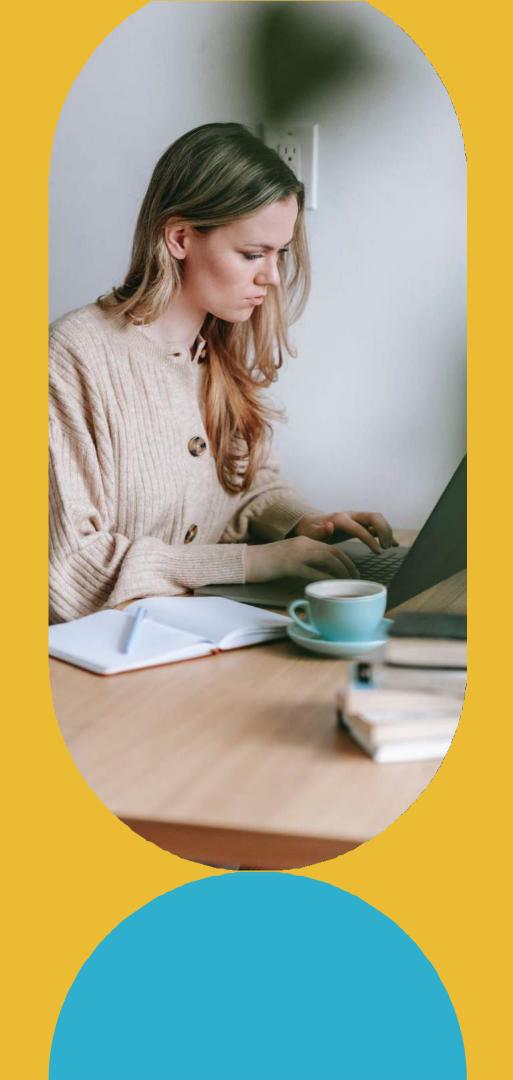


understands the benefit of longterm, riskappropriate, diversified, and regular investing.



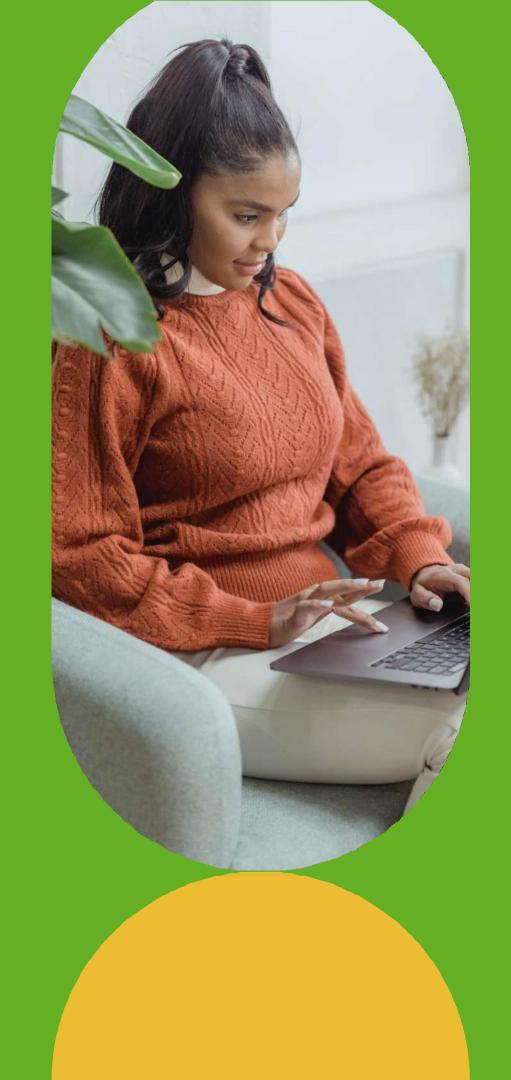


considers the impact of fees and the effect of compound interest – and always understands an investment before they make a decision.





understands the investment products and risks that are associated with crypto assets.





does not forget about the importance of due diligence when considering any investment opportunity, including crypto assets.





recognizes the warning signs of investment fraud.





never invests based solely on a celebrity endorsement





understands the risks associated with crypto assets, including fraud, volatility, misleading endorsements, and potential bankruptcy or insolvency of the issuer or intermediary.





focuses on the impact of inflation on purchasing power and uses real rates of return to assess investment performance.





understands the way asset classes may behave in a persistent inflation environment and the impact on their attractiveness.





recognizes the importance of diversification, especially with respect to protecting investments from losses from a single, unexpected event.





weathers negative financial shocks with an adequate emergency fund.





understands that risk exists in all investments.





plans for life's unexpected challenges with budgeting strategies to manage risk, reduce the impact of inflation, and avoid high-interest debt.





Knows that a riskappropriate, long-term,
and diversified
investment plan
can help them
navigate changing
economic conditions
and market fluctuations.

They understand the impact of real rates of return, including the effects of inflation on different asset classes.



verifies that an investment professional is licensed.





researches
investment
opportunities
independently
before investing.





avoids "get rich quick" and "can't lose" schemes; if it looks too good to be true, it probably is.





distrust anyone who tries to pressure into making hurried investment decisions.





never feels rushed and ignores overthe-top sales pitches and pressure to invest right on the spot.





is suspicious of requests to wire money out of the country.





never discloses
personal
information on
an unexpected
call or other
communication.





ensures the use of strong passwords and good data security practices such as two-factor authentication on accounts containing financial data.





is skeptical of unsolicited investment offers through social media.





Verifies the source of any investment information found on the internet.



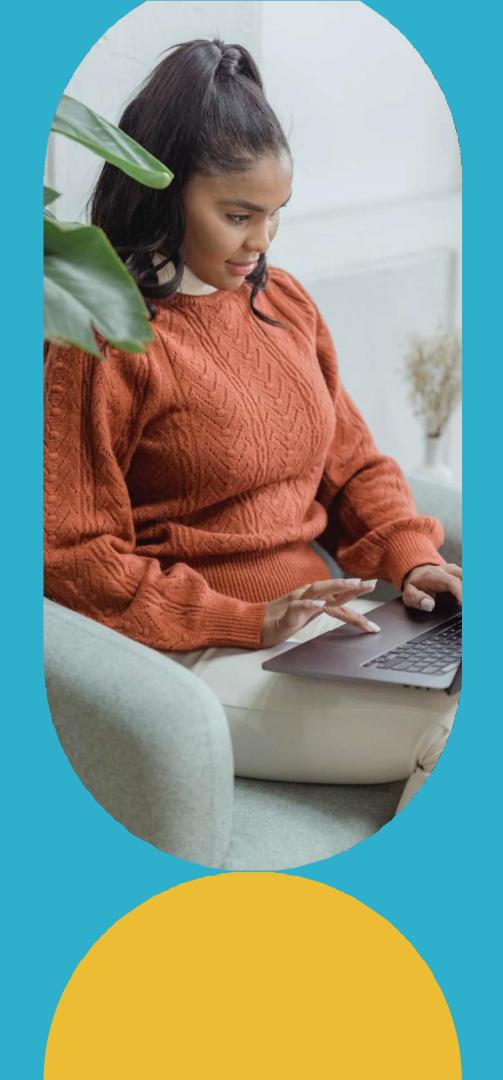


Understands the importance of:

- verifying that an investment professional is licensed;
- independent research;
- avoiding "get rich quick" and "can't lose" schemes;
- being wary of wiring money out of the country; and
- safeguarding personal information.



takes the time to do due diligence when making investment decisions, even in the context of today's fast-paced nature of investing.



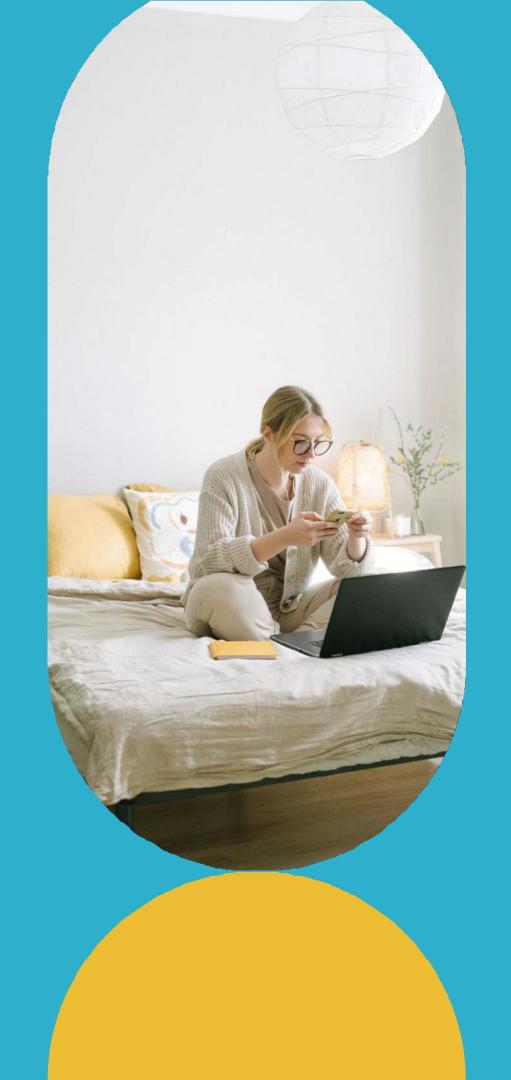


understands how to use digital tools that can help with their finances.



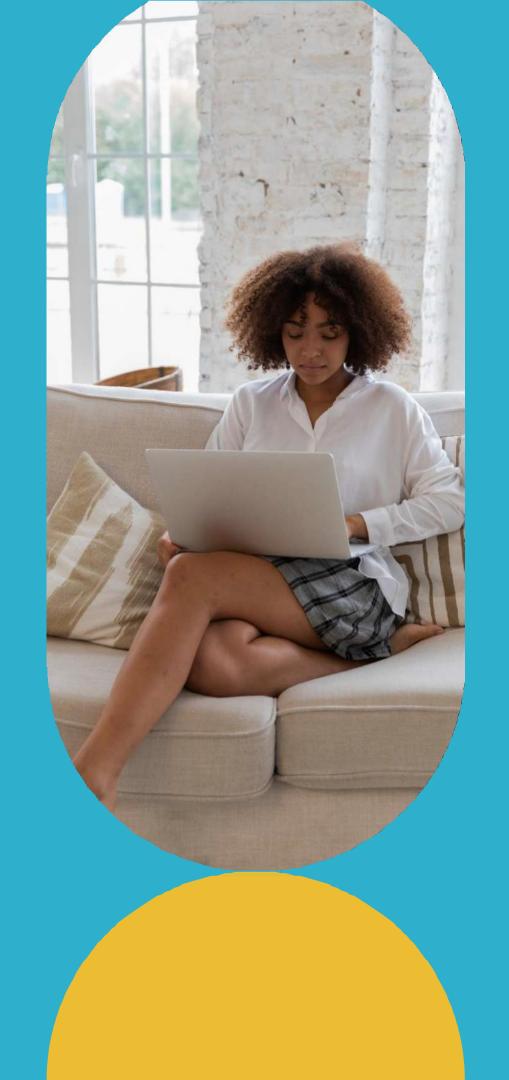


knows how to distinguish legitimate versus inaccurate sources of information online.





understands that the new possibilities that arising technologies offer for the way we invest, and is aware of any potential negatively influence on our actions due to our behavioural biases.





understands that digital tools can make investing quick and easy and help them make more informed investment decisions as they create a long- term, risk appropriate investment plan.





also knows that these tools do not prevent loss or fraud and that they must continue to conduct independent, thorough research on every investment opportunity.





realizes that sustainable finance may be referred to in many different ways, such as environmental, social, and governance (ESG) investing, socially responsible investing, and impact investing.





reviews an investment's disclosure documents to see how it weighs various ESG or sustainable finance factors.





considers whether an investment's stated approach to sustainable finance matches the investor's investment goals, objectives, risk tolerance and preferences.



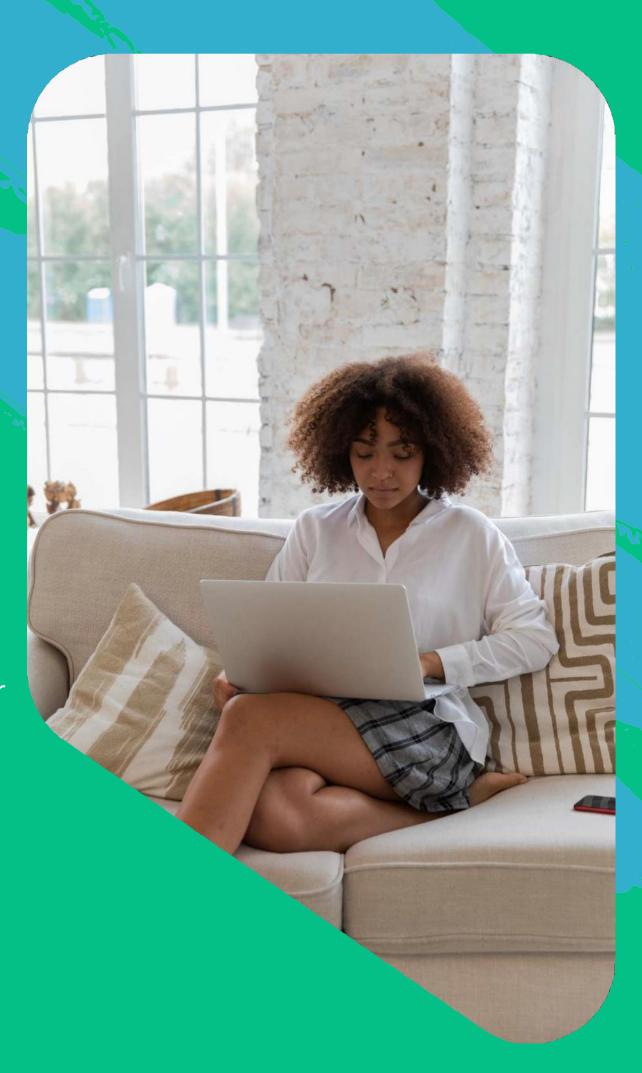


understands that each sustainable finance investment opportunity is unique, and should be evaluated on its own terms.





understands that while sustainable investing may be described in different ways (such as ESG investing, socially responsible investing, or impact investing), it is important to consider whether an investment matches the investor's goals, objectives, and risk tolerance.





reviews disclosure documents, and understands that investments in sustainable finance may significantly differ from one another, and need to be evaluated on their own terms.

